

Structured Financing Using SBLCs and BGs:

Structured financing is a specialized financial arrangement that enables businesses or projects to secure funding in situations where traditional banking channels may not be accessible or suitable. This type of financing is particularly useful for high-risk projects, complex transactions, or ventures outside the realm of conventional banking practices. A common feature of structured financing is the use of financial instruments like SBLCs (Standby Letters of Credit) and BGs (Bank Guarantees), which are provided by investors to enhance the project's financial standing and secure necessary banking facilities.

Key Features of Structured Financing:

- 1. **Risk Mitigation:** Structured financing allows investors to mitigate risks associated with high-risk ventures. By using SBLCs or BGs, investors create a form of collateral that reassures lenders or other stakeholders that the borrower will fulfill their financial obligations.
- 2. **Enhanced Creditworthiness:** SBLCs and BGs act as guarantees, enhancing the creditworthiness of a project or entity that may not have an established financial history or collateral. They provide a safety net to lenders or other financiers, as these instruments are essentially promises to pay a certain amount in case of default.
- 3. **Alternative to Traditional Banking:** In situations where a project or business does not meet the strict requirements of conventional banks, structured financing using SBLCs or BGs allows the borrower to obtain funding from alternative sources. This is especially useful for international projects, projects in emerging markets, or ventures involving substantial risk where banks might be reluctant to provide funding.

Standby Letters of Credit (SBLC):

An **SBLC** is a financial instrument issued by a bank or financial institution that guarantees payment in the event of default by the party seeking financing. It is typically used to secure performance obligations or guarantee payment for goods and services.

How SBLC Works in Structured Financing:

- An investor or project sponsor may secure an SBLC to back a loan or other financial instrument.
- The SBLC can be used to secure credit lines or other banking facilities, allowing the borrower to access financing even if they do not have traditional assets to pledge.
- The SBLC may serve as collateral for loans or facilitate trade financing, where the SBLC guarantees the repayment of amounts owed in case of non-payment.



Benefits of Using SBLC in Structured Financing:

- Credit Enhancement: An SBLC improves the project's ability to secure loans, as
 it provides the lender with a guarantee.
- **Flexibility:** SBLCs can be structured in different ways to meet the needs of the specific project, such as to cover specific payments or performance obligations.
- International Use: SBLCs are widely recognized internationally and can be used to facilitate cross-border transactions, allowing global investors and lenders to participate in the financing of a project.

Bank Guarantees (BG):

A **BG** is similar to an SBLC in that it acts as a guarantee from a bank or financial institution, promising payment in case the borrower defaults. However, BGs are typically used in a wider range of applications, including securing performance bonds or ensuring the fulfillment of contractual obligations.

How BG Works in Structured Financing:

- BGs are typically used in conjunction with loans or trade agreements to provide additional assurance to lenders or counterparties.
- Investors may provide BGs to secure financing for a project, allowing the project to access loans, leases, or lines of credit that might not otherwise be available.
- BGs can also be used to enhance the borrower's credibility, ensuring that commitments to lenders or partners will be honoured in case of unforeseen circumstances.

Benefits of Using BG in Structured Financing:

- Risk Reduction: A BG reduces the risk to the lender, making them more likely to agree to finance terms.
- Non-Collateralized Financing: In many cases, the use of a BG or SBLC allows for financing to be obtained without requiring significant physical collateral, such as property or other assets.
- Assurance of Payment: For international trade or large-scale projects, BGs ensure that the financing or contract commitments will be fulfilled, providing peace of mind to all involved parties.

Process of Structured Financing with SBLCs/BGs:

- 1. **Identifying the Need for Structured Financing:** A business or project that does not qualify for traditional bank financing due to a lack of sufficient assets, creditworthiness, or high-risk profile may seek structured financing.
- 2. **Issuance of SBLC or BG:** Investors or project sponsors may approach a financial institution to issue an SBLC or BG. These instruments are issued to secure funding for



- the project, provides guarantees to lenders, or meet specific performance requirements.
- 3. **Utilization of Funds:** Once the SBLC or BG is issued and the financial backing is secured, the project can proceed to access credit facilities or engage in trade or project financing.
- 4. **Repayment and Monitoring:** Throughout the life of the project, the SBLC or BG remains in place to ensure the financial commitments are met. If the borrower defaults on their obligations, the issuing bank will make the payment to the lender or counterparty as specified in the guarantee.
- 5. **Exit Strategy:** Once the project is successful and the obligations are fulfilled, the SBLC or BG is typically released. If the borrower defaults, the financial institution issuing the SBLC or BG will make the required payment, which will then be settled according to the terms of the agreement.

Advantages of Using SBLCs/BGs in Structured Financing:

- **Non-Traditional Collateral:** These instruments allow businesses or projects to secure funding without relying on conventional assets, such as real estate or equipment.
- Global Reach: SBLCs and BGs are internationally recognized financial instruments, facilitating cross-border trade and investment.
- Increased Access to Capital: By using SBLCs or BGs, businesses can access capital from a broader range of investors, including those who specialize in high-risk or emerging market ventures.
- **Flexibility and Customization:** These instruments can be tailored to the specific needs of the project, ensuring that both the borrower and investor's interests are protected.

Conclusion:

At Ascendancy Advisors Limited, we specialize in offering structured financing solutions utilizing SBLCs (Standby Letters of Credit) and BGs (Bank Guarantees) to secure funding for high-risk or complex projects that may not be suitable for traditional banking methods. These financial instruments provide an added layer of security for investors, allowing them to extend financial support even when conventional collateral or creditworthiness may be absent. By leveraging SBLCs and BGs, Ascendancy Advisors Limited empower clients to access banking facilities, trade financing, and loans, ensuring that ambitious projects can move forward while managing risk with precision. Our approach not only unlocks opportunities but also enhances the feasibility of ventures that require creative, reliable financing solutions.